

** PROFIT & LOSS STATEMENT **

March 2005

Y-T-D includes 3 months ending March 2005

	CURRENT MONTH	%	YEAR TO DATE	%
SALES				
Revenue - Construction	600,416.76	95.9	1,238,485.35	96.3
Revenue - Service Departmen	25,762.87	4.1	47,762.87	3.7
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TOTAL SALES	626,179.63	100.0	1,286,248.22	100.0
COST OF SALES				
Cost of Contract- Labor	83,984.24	13.4	182,043.38	14.2
Cost of Contract- Materl	171,143.14	27.3	237,011.78	18.4
Cost of Contract- Subcon	179,000.77	28.6	343,309.77	26.7
Cost of Contract- Equip	5,035.50	0.8	26,900.75	2.1
Cost of Contract- Other	26,608.00	4.2	43,326.10	3.4
Cost of Service - Subcontra	0.00	0.0	11,271.00	0.9
Discounts Taken	-1,532.10	-0.2	-2,108.00	-0.2
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TOTAL COST OF SALES	464,239.55	74.1	841,754.78	65.4
GROSS PROFIT FROM OPERATIONS	161,940.08	25.9	444,493.44	34.6
INDIRECT EXPENSES				
Other Wages Vac, Holiday, S	0.00	0.0	10,030.56	0.8
Other Wages, Salary & Bonus	1,600.00	0.3	5,200.00	0.4
Payroll Tax Expense	5,368.50	0.9	14,684.24	1.1
Insurance- Workers' Comp	6,298.85	1.0	13,937.11	1.1
401(k) Employer Portion	558.66	0.1	1,321.04	0.1
Union Benefits	11,767.66	1.9	24,926.53	1.9
Insurance - Health & Dental	2,719.22	0.4	5,438.44	0.4
Small Tools	0.00	0.0	722.51	0.1
Employee Tool Allowance	55.00	0.0	80.00	0.0
Equipment Cost- Shop/Lab	0.00	0.0	736.43	0.1
Equipment Cost- Fuel/Oil	-488.42	-0.1	2,109.77	0.2
Equipment Cost- Parts	3,330.42	0.5	9,373.36	0.7
Equipment Cost- Int/Tax	1,522.00	0.2	1,522.00	0.1
Equipment Cost- Deprec	2,855.00	0.5	8,565.00	0.7
Indir Labor Cost Applied	-27,258.52	-4.4	-59,668.20	-4.6
Equipment Cost Applied	-5,035.50	-0.8	-26,900.75	-2.1
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TOTAL INDIRECT EXPENSES	3,292.87	0.5	12,078.04	0.9
GENERAL & ADMIN EXPENSES				
Salaries & Wages- Admin	8,000.00	1.3	27,228.80	2.1
Commission - Salespersons	2,579.00	0.4	6,970.00	0.5
Payroll Tax Expense	809.27	0.1	3,437.10	0.3
Insurance- Workers' Comp	204.05	0.0	653.30	0.1
401(k) Employer Portion Off	64.00	0.0	208.00	0.0
Employee Benefits	0.00	0.0	433.60	0.0
Insurance - Health & Dental	892.00	0.1	1,784.00	0.1
Office Suppl and Expense	727.22	0.1	1,079.66	0.1
Telephone	142.77	0.0	486.21	0.0
Utilities	372.78	0.1	680.62	0.1

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	CURRENT MONTH	%	YEAR TO DATE	%
Depreciation	293.20	0.0	586.40	0.0
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TOTAL GENERAL & ADMIN EXPENSES	14,084.29	2.2	43,547.69	3.4
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NET INCOME FROM OPERATIONS	144,562.92	23.1	388,867.71	30.2
OTHER INCOME				
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TOTAL OTHER INCOME	0.00	0.0	0.00	0.0
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NET INCOME BEFORE TAXES	144,562.92	23.1	388,867.71	30.2
INCOME TAXES				
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TOTAL INCOME TAXES	0.00	0.0	0.00	0.0
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NET PROFIT	144,562.92	23.1	388,867.71	30.2
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